

# How to Avoid Onboarding Mistakes



Kevin Burns, workplace expert, offers advice to counter managers who systematically remove the incentive to perform well by giving away the farm to new hires by not tying pay to performance.

At many organizations, all the new hire has to do is the bare minimum – just enough to not get fired – and they will enjoy raises. But hiring a new employee is not simple. There is pressure involved to get it right, and to start a new relationship on the right foot. So how do you do that?